

ANDREW STIRE

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SUMMARY

Highly adaptive, innovative, and results-driven leader with extensive experience in diverse leadership and operations roles. Proven track record in collaborating with cross-functional teams to develop and execute effective strategies, ensuring consistent standardization and system integration. Demonstrated expertise in product integration, operations, and teambuilding. Applied operations expertise to help grow accounts, foster client relationships, and achieving revenue targets positively impacting the sales strategy of the organization.

EDUCATION

Masters of Business Administration

January 2022 – May 2024

Babson College, Wellesley, MA

Bachelors of Science, Management, Systems Engineering Track

June 2010 – May 2014

United States Military Academy, West Point, NY

- Played NCAA Division One Men's Basketball. Demonstrated unwavering passion and dedication to the team which led to one of the most successful seasons in over a decade.

EXPERIENCE

Greystone of Lincoln

August 2021 – Present

Plant Manager

September 2022 – Present

Lead a manufacturing team of eight Department Managers and 225 employees, ensuring optimal production efficiency and timely delivery to meet customer demand. Consistently achieve monthly sales targets and resolving customer issues to maintain high customer satisfaction meeting all international automotive standards and ISO14001:2015 standards.

- Championed a continuous improvement initiative, driving a 10% increase in overall equipment effectiveness (OEE) and reducing maintenance downtime by 12%, aligning with global manufacturing systems and data standards.
- Enhanced employee retention rates by 15% by implementing targeted training and development programs and fostering a positive work culture, ensuring consistent implementation of standards across diverse teams.
- Orchestrated the introduction of two new part numbers, optimizing available capacity and resulting in a substantial monthly revenue increase of \$400,000, demonstrating exceptional operational performance and adherence to global IATF16949 and ISO14001:2015 standards.

Operations Manager

August 2021 – September 2022

Responsible for the daily production of all primary machining operations consisting of 80 machines, 90 Machinists, and five Shift Supervisors executing 24-hour operations. Planned and executed monthly production goal to meet sales forecasts in excess of \$3.5 million per month.

- Elevated daily production by 18% within ten months through strategic labor planning, precise material forecasting, and addressing purchasing shortfalls, setting new company records for monthly production averages.
- Deployed a new analytics platform across 40 machines, leveraging data analysis to pinpoint and reduce key downtime factors, cutting downtime by 2,525 hours monthly and boosting production value by over \$277,000.
- Directed hiring and professional development, initiating a new apprenticeship program that honed machinist skills within six months and successfully filled 13 labor gaps with skilled apprentices.

United States Army

2014 – 2021

Operations Officer

June 2018 – August 2021

1st Armored Division, Fort Bliss, TX

Served as the Operations Manager for artillery operations, exercising control over two departments consisting of 100 people. Incorporated units from three different partner nations leading to the successful execution of the Department Vice President's strategic objectives.

- Successfully completed the first full digital execution of the operations process, enhancing digital infrastructure security and execution speeds, in line with the strategic goals set by the Department Director.
- Served as the Safety Officer for all operations, achieving a record of zero safety incidents and earning recognition from the Department Director for exceptional adherence to safety standards.
- Managed two major operations valued at \$10M each, involving coordination with 10 national and international organizations, leading to clear communication of daily tasks and a notable 12% increase in production from the previous year.

Platoon Leader

February 2015- September 2017

10th Mountain Division, Fort Drum, NY

Responsible for the training, equipping, and readiness of the department consisting of 34 personnel. Planned, coordinated, supervised, and directed operations while ensuring continuous operations. Responsible for the health, care, and welfare of all subordinates.

- Enhanced department maintenance and property accountability systems for 12 vehicles and over \$5 million in assets, leading to a departmental performance that outpaced 100% of competitors through increased operational readiness.
- Displayed innovative thinking by implementing new company processes; revamped the organizational onboarding program to ensure employees were fully integrated into the company culture and equipped to contribute effectively.
- Demonstrated the ability to remain composed in high-stress situations, effectively leading a team of over 35 to expand service territory by 90%, showcasing exceptional operational leadership and problem-solving skills.

PROFESSIONAL DEVELOPMENT**Field Artillery Captains Career Course**

November 2017 – May 2018

*Fires Center of Excellence, Fort Sill, OK***Field Artillery Basic Officers Leaders Course**

September 2014 – February 2015

Fires Center of Excellence, Fort Sill, OK