



# ANNUAL REPORT

2022

A YEAR OF IMPACT - WE'RE ON A MISSION

[WWW.MEDTECHVETS.ORG](http://WWW.MEDTECHVETS.ORG)



## LETTER FROM DEREK

“**2022** was another incredible year for **MedTechVets**. Our Academy program grew significantly and without any decrease in quality, as evidenced by our success in placing Veteran Fellows, and 2023 is shaping up to be our most impactful year ever!

Along with the optimism and high expectations I have for the MedTechVets Academy, I am just as excited about the strength and diversity of our Board of Directors and Leadership team. In 2022 we added Patrice Sutherland and Ann Holder to the board and we elected Patrice to serve as the next Board Chair. She is a truly amazing leader and has a long history of success in both the Military, as an Army Officer, and Corporate environment, as a Sales and Contracting leader. It has been such a joy getting to know Patrice and I couldn't think of a better person to entrust the future of MedTechVets to.

Serving as the Chair of the Board of Directors for **MedTechVets** has been one of the highlights of my life. I'm so grateful for the opportunity to help lead and manage a team united by our shared vision to help build a bridge for Veterans to find their next mission. Getting to know the Fellows and seeing them succeed personally and professionally is something I will cherish. I am also thankful for the bonds built by our staff and board as we continue to step up and help so many Veterans during their time of need.

I'm thankful for each and everyone of you, all members of our tribe working tirelessly to help achieve our goals and we couldn't do this without you. Without your generosity and willingness to volunteer, donate, and support our mission we would never be able to change the lives of our Fellows in the way we do. I'm so excited to continue serving this organization as a member of the board and can't wait to see what our team will accomplish in the future!”

**Derek Herrera**



## LETTER FROM **PATRICE**

“Hello everyone and I hope everyone’s **2023** is off to a safe, healthy and prosperous start.

New beginnings always inspire in me ideas of growth and opportunities to help. I am so blessed to have been named the new Board Chair for **MedTechVets** and I am excited to see how we can continue the great work Derek, The Board of directors and Amy have done as a team the past few years. Derek has left the program in a better position to scale and reach as many transitioning Veterans as we can. Derek, along with Amy and Breanne, worked hard to streamline the program, bring it fully virtual, bring in relevant and informative speakers and provide a rigorous 7 week program that is best in class. Many of you have been part of the program as mentors, presenters and donors and for that we all thank you.

Our Founders and Board Members are looking forward to our next phase of growth, as am I.

I have big shoes to fill with Derek being my predecessor. To continue the wonderful work we are doing, we need all of you reading this to give of your time, talent and treasure. Volunteer as a mentor, volunteer to be a part of a presentation or donate and ask your companies to do the same.

This year, make a pledge to not just thank a Veteran but to hire or help mentor a Veteran.

Thank you again to all of our current and past donors, for helping us help the Veterans that want to be part of the MedTech industry.”

Best wishes for a wonderful 2023,

**Patrice Sutherland**





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## VISION

To build a bridge to help Veterans find meaningful employment in the Medical Technology Industry.

## MISSION

To help military Veterans transition and find a career with purpose in the Medical Technology Industry through education, mentoring, and networking.

## HISTORY

“I am passionate about supporting MedTechVets because the organization allows the MedTech industry to give back to Americans who have served their country, while providing the industry with employees who are leaders who want to continue to serve a purpose. The MedTech industry has a noble purpose and helps patients all over the world. It is a win- win- win for the Veterans, companies and patients.”

Our insight was that the MedTech industry is already home to thousands of military Veterans who transitioned from service in the military to service to patients and caregivers. Many of these Veterans have ascended to senior roles in the industry and desire to make “MedTech the home for military Veterans” transitioning into the civilian world. There are many similarities in the roles because of the dedication to serve a mission 24x7 that helps people all around the world.”



**Mike Minogue** CEO of Abiomed  
and Founder of MedTechVets

# SUCCESS STORIES



**ASHLEY DAVIS**  
IS Business Analyst, Amgen

**Ashley Davis** came to **MedTechVets** during her transition to establish a good foundation for her resume, LinkedIn, and being intentional about her networking techniques. During her time at the Academy, Ashley was provided with tools and resources to target important areas of her transition that she would have not known about without the Academy. Ashley approached the Academy with an open mind, asked for advice and established a firm foundation with her mentor because of this Ashley was able to obtain employment within a couple of weeks post graduation. Ashley secured a role with Amgen as the IS Business Analyst. Ashley reported that “MedTechVets provided me essential tools and resources to target important areas of my transition that I would not have known about in the beginning phases. They emphasized key elements of the process and positioned each Veteran for successful outcomes. The MedTechVets staff was genuinely amazing and always willing to lend an extra hand whenever needed.



**DONNIE BOWERS**  
Commercial Leadership Associate,  
Abiomed

During **Donnie's** transition he wanted to find a profession that aligned with his personal beliefs and values. He wanted to obtain a role that helped develop both his personal and professional growth. Donnie graduated from our Spring 22 Academy and found that **MedTechVets** helped him prepare his LinkedIn profile, develop a well written resume, practice interview skills, and helped him grow a robust network within the Medical Device industry. Post Academy Donnie obtained a role as the Commercial Leadership Associate with Abiomed. He was attracted to Abiomed because of their culture and the four guiding principles aligned with his own core values. Donnie has come full circle and is now assisting **MedTechVets** by mentoring future fellows. Donnie's advice for Veterans: “You are not alone in this journey. Ask for help, and you will be met with an array of services and assistance. Have a plan, but keep an open mind as you move forward. Some of the best opportunities are the ones that are most unexpected. I figured I would use my leadership skills to become a project manager. But through my exploration of different services and job titles, I discovered the Medical Device industry, and I was completely blown away with the opportunities that existed and the lives I could impact.



**SAVALI SIKO**  
Credentialing Coordinator,  
TeamHealth

**Savali** entered the Academy with the goal to find positions that allowed for autonomy and fostered her own personal and professional growth. During the Academy **Savali** learned to not be afraid to ask questions and network, make meaningful connections, and how to keep a presence on LinkedIn. **Savali** graduated from our Winter 2022 Academy, post graduation she obtained a role as a Medical Licensing Specialist and has found a role where she can learn and grow with a company that meets her values. Savali's advice to Veterans transitioning: “Continue to utilize your resources that are around you. I am so thankful to have met the Mentors at **MedTechVets** Academy who offered sound advice and were always available. They truly care about us and are helping us make that transition into the civilian sector.

# SUCCESS STORIES



**NIK THOMPSON**

Commercial Leadership Associate  
Abiomed

Prior to entering the Academy **Nik** wanted to learn as much as possible about different industries, after several informational interviews he found a strong desire to enter the MedTech industry which ultimately led him to **MedTechVets**. **Nik** graduated from our Summer 22 Academy and **MedTechVets** helped him transition from the military by updating his resume by translating his military experience, interview skills, and helped him with the confidence to reach out and network. Post Academy **Nik** obtained a spot with Abiomed within their Commercial Leadership Program that will teach him the skills to move into a Sales Associate role. **Nik** is excited to begin his career at Abiomed because “First and foremost I am excited to continue my service to others and be able to have the opportunity to make a difference in the lives of the patients we get to serve. I am excited for the opportunity to learn, lead, and contribute to Abiomed’s mission and patients.



**CHRIS O'CONNOR**

Military Veteran Leadership  
Development Program  
Johnson & Johnson

Prior to attending the **MedTechVets** Academy **Chris O'Connor** wanted to pursue a career where he could serve the greater good and work for a company with a culture that aligned with his values. During his time at the Academy he was able to refine his value proposition and personal marketing while simultaneously expanding his network and illuminating the options within industry. **Chris** was hired at Johnson & Johnson as the Military Veterans Leadership Development Program and chose this position because Johnson & Johnson’s credo aligned with his values as it supports growth and recognizes Veteran talent. “Transitioning vets need help understanding what job paths are out there. There are so many areas for vets to contribute within the space but they need help finding the specific careers and learning what those careers entail. Additionally they then need help identifying what additional education they may need and translating their experience to meet the job req’s.



**BIJAL PATEL**

RPM/CSO  
FDA

**Bijal Patel** graduated from our Winter 2022 Academy. Prior to the Academy she wanted to improve her skills and interact with cross discipline teams to learn more about the MedTech industry. She wanted to obtain a role where she could contribute to helping people. During her time at **MedTechVets** she was able to strengthen and gain confidence in resume writing, enhance her LinkedIn profile, interview preparation, and establish network connections. These tools prepared her to obtain a role with the FDA as the Consumer Safety Officer where she has the opportunity to work on providing life saving treatments to people. “I recommend all veterans to join this program as it helps to understand what to expect after transition into civilian life.”



100%	Would recommend the Academy
84%	Employed within 6 months of graduation
72%	Employed within the Medical Technology sector
125%	Increase in underrepresented groups in MedTech since 2021
76%	Increase in Veterans helped from 2021
100%	Of Veterans successfully graduated a 7 week intensive program



## BRANCHES EMPLOYED WITHIN 6 MONTHS POST GRADUATION:

**100%** AIR FORCE

**78%** ARMY

**86%** MARINES

**83%** NAVY

**40** Mentors added to the **MedTechVets** network

**19** Attended the MedTech Conference Powered by AdvaMed virtually and in Boston, Massachusetts

# MOMENTOUS



## MEDTECH CONFERENCE 2022

The MedTech Conference was held in Boston from October 24th to the 26th. There were 200+ exhibitors (including MedTechVets), the MedTech Innovator showcase, networking, program updates, and patient stories.



The Conference began with the ribbon cutting performed by Abiomed CEO Mike Minogue, Governor Charlie Baker, and AdvaMed CEO Scott Whitaker. During the conference at the Plenary luncheon, MedTechVets announced that Derek Herrera will be stepping down and passing Patrice Sutherland the Chairman and President role at MedTechVets starting January 2023. Current MTV Chairman Derek Herrera interviewed General Mattis, former U.S Secretary of Defense.



"Coach your juniors and employees to have the skills to make decisions. Let them make mistakes (not too often, though)." said General Mattis. "Ask them the core question: 'Have you learned anything today?'" At its Centermost Core, the Heart of the Warrior is... EMPATHY." The plenary luncheon was full of inspirational speakers that also included Robery M. Califf, Jane Fraser, Ashley McEvoy and Brian

Lester Knight, the founding partner of RoundTable HealthCare Partners, was awarded the 2022 Lifetime Achievement Award winner during the Unplugged Session.

This year's conference had record breaking numbers with over 3,400 attendees, 45 different countries represented, 100+ sessions help with over 400 speakers.

# MENTOR STORIES



## KIP WOLF

Head of Technical Operations and Portfolio Management, X-Vax Technology

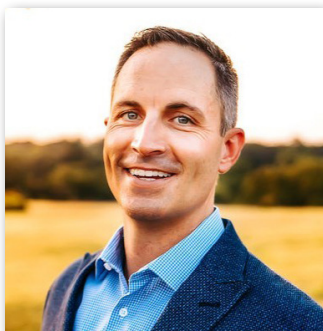
"Recareering after military service can be intimidating and challenging. I am honored to be a part of providing advice and accelerated networking, coaching and mentoring in Life Sciences, and improving the probability of professional success for fellow Veterans!"



## JASON NATALIE

Regional Sales Manager, Stryker

"Mentorship is integral for anyone in their professional and personal lives – it's even more important when transitioning roles or entertaining a new career. MedTechVets has filled an incredible gap in supporting re-careering, preparing and connecting Veterans with MedTech employees. It's been a true honor for myself, to give back to those who have devoted their lives to service and sacrifice for me. Not only do I hope I have supported individuals through the Academy and mentorship, but I know that I have been inspired in so many ways by the Academy Fellows themselves."



## MICHAEL CHAPMAN

Cardiology Account Manager, Abiomed

"MedTechVets played a key role in helping me get into Medical Device Sales. They trained and prepared me for interviews, paired me with a well-connected mentor, and offered continuing support during my journey. I have been in Medical Device sales for six years now and the entire trajectory of my life has changed. Mentoring is my way to clear a path for the Veterans standing where I once stood"

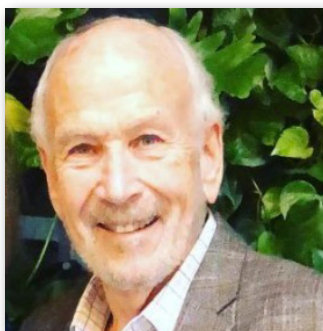




## BRYAN STEWART

Director, Victory Strategies

"As a mentor, I feel that MedTechVets process and program are excellent. I wish this program had been available during my career transition. Serving as a mentor has been both rewarding and fun. One of my passions is serving others who have served. Mentoring individuals preparing to transition out of the military and seeking a career in the MedTech, Life Sciences, or Medical Device industries is a practical way for me to "pay it forward" as part of my life's mission. I believe that the most outstanding mentors love learning as much or more than teaching. I learn from every interaction with the program, the MedTechVets staff, and the participants. It brings me joy to share my hard-earned career battle scars, lessons learned from my mistakes, and knowledge, wisdom, and guidance that have produced success with the group. In addition, I enjoy leveraging my network to build connections and relationships to help open doors and career possibilities."



## JACK SALADOW

Jack Saladow & Associates

"The transition from a long-term military career into the civilian work environment can be challenging and at times very frustrating for the military member. MedTechVets provides a critical foundation for these transiting members of the military looking to establish a civilian career in the MedTech, Medical Device, Life Sciences, and Pharmaceutical Industries."



## BRYAN WAYMAN

Director of Project Management, Emergent BioSolutions

"Volunteering with MedTech Vets has been a great experience! As a mentor, I've enjoyed sharing my experience in the MedTech industry while learning how each veteran plans to leverage the transferable skills gained in the military to start new careers in the MedTech industry. All of the veterans have been extremely prepared and well positioned to launch successful MedTech career. It has been an honor to be a part of this experience."



## KELLY YOCINA

Senior Talent Development Manager, Teleflex

"I couldn't be more proud than to be a mentor with MedTechVets. The Veterans I have met and mentored through the program have proven leadership skills and are incredibly passionate and eager to learn. Working with our Veterans has provided me with a different perspective that has helped my own personal growth. Learning the differences between military service and the civilian world has helped me expand my knowledge and be a better advocate for inclusion. Every time I meet with my mentee, I learn something new. The partnerships are fruitful not only for the mentees, but also for the mentors. Through skill and knowledge sharing, I have the opportunity to give back in a way that is meaningful for me to the people that have sacrificed most for us and our country."

# EVENTS

## **4 ACADEMIES:**

Winter, Spring, Summer and  
Fall

## **4 EXCLUSIVE NETWORKING CONFERENCE:**

Winter, Spring, Summer and  
Fall

## **4 MEET & GREET:**

Winter, Spring, Summer and  
Fall

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## **STRYKER WEBINAR**

“A Day in the Life Series” with  
Fallon Donlan and John Ahn

## **ISA WEBINAR X2**

“Power of Community” and  
“Transitioning to Health Tech”

## **MENTOR NETWORKING CONFERENCE**

Winter, Spring, Summer and  
Fall

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## **ADVAMED MEDTECH CONFERENCE**

in Boston, Massachusetts

# BOARD OF DIRECTORS

## MIKE MINOGUE

Founder

Michael Minogue is a retired US Army Veteran who has propelled his career in healthcare technology as the Chairman, President & CEO of Abiomed Co-Founder of MedTechVets and the Michael and Renee Minogue Foundation and Chairman of the Medical Device Industry Association Board of Directors for AdvaMed. Inspired by his time in the Army, Mike co-founded MedTechVets to help military Veterans network with industry mentors to discover career opportunities in the Life Sciences industry. His example and dedication have paved the way for transitioning Veterans to find success in the healthcare space.



## PATRICE SUTHERLAND

Incoming President & Chairman 2023

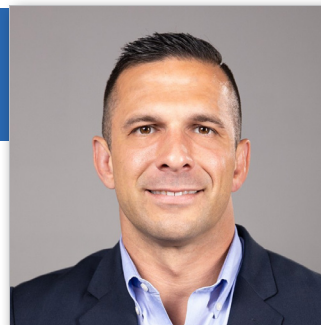
Patrice Sutherland, Enterprise Executive Director at Integra LifeSciences, has been appointed Chairperson of the Board of Directors for MedTechVets. During the Plenary Luncheon at AdvaMed's The MedTech Conference 2022 it was announced that Sutherland, a U.S. Army combat Veteran, succeeds Derek Herrera and will assume the role as the President and Chairman of MedTechVets on January 1, 2023. Sutherland was awarded the Bronze Star Medal during her time in the Army. She is also a Six Sigma Black Belt and has earned national sales awards for leadership and sales results throughout her career. Sutherland received her bachelor's degree in chemistry and engineering from the United States Military Academy at West Point and her MBA from Rice Business – Jones Graduate School of Business at Rice University.



## DEREK HERRERA

Current President & Chairman

Derek Herrera is a retired marine Veteran who, after becoming paralyzed due to an injury sustained while serving in Afghanistan, has made it his life's mission to serve and inspire his community. He has impacted the MedTech space by founding multiple Medical Device companies including UroDev Medical (formerly Spinal Singularity), Bright Uro, and Habit Camera, developing technologies inspired by his own injury to improve the quality of life of those suffering from Spinal Cord Injuries. Derek is committed to fostering leadership among his fellow Veteran community by mentoring through MedTechVets Academy, providing leadership advice through his podcast Forward with Derek Herrera, and partnering with multiple organizations that provide help to Veterans .





## ROBERT NEUNER

Treasurer

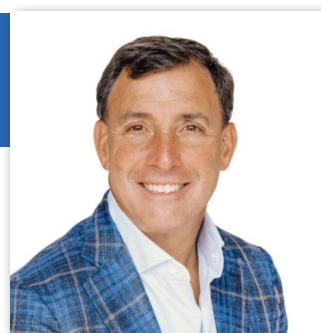
Robert Neuner, is the Founder and CEO of Boost Oxygen and current Treasurer of the Med-TechVets Board of Directors. After selling his beer business where he imported and sold beer from the Czech Republic, Rob was looking for his next venture and along with help from a friend, got the idea for producing Oxygen canisters from inspiration from his time in Prague. His company Boost Oxygen was featured on Shark Tank ABC, where he and partner Mike Grice, MA, MBA Grice left the tank with a \$1 Million Dollar deal from Kevin O'Leary.



## JOHN DEBLASIO

Secretary

John DeBlasio is a retired Lieutenant of the Us Army Reserves. He is the Founder & Chairman of DT Global and DT Institute, Chairman of ContinuityGS and Founder & Executive Director of GPD Charitable Trust. Since founding GPD Charitable Trust in 2010, John has remained true to his commitment to the "Gates-Buffett Giving Pledge," dedicating more than half of his net worth to charitable causes. GPD Charitable mission is to promote peace and stability through civic engagement and the development of transformational global leaders.



## MICHAEL GRICE

Former CEO of MedTechVets

Mike Grice, is the current COO of Boost Oxygen , former COO of MedTechVets, and served 27 years in the U.S. Marines. He is the author of "Orders to Nowhere", an after-action report of his transition from the Marines back to the civilian world, and has made it his mission to give back to the Veteran community by leading multiple Veteran non-profit organizations to success. Mike is a recognized expert in the area of leadership and executive decision making. He has been an invited speaker or guest lecturer at the University of San Diego, University of Southern California, and the University of California at San Diego.



## GREGORY GADSON

Board Member

Gregory Gadson is a retired US Army Veteran who, after losing both of his legs and normal use of his right arm and hand from an IED explosion in service, has dedicated his life to spreading messages of courage and perseverance through mentorship. Gregory is a diversity, equity, and inclusion leader co-founding CulturePop- Be Curious. along with nine other diversity leaders who were exposed early in life to diverse people, situations and ideas. CulturePop is an employment application that uses Clean AI and NoProfiles to increase the surface area of diversity and inclusion intelligence to shape and build diverse teams.





## **ANN HOLDER**

CEO & Founder, Marani  
New Board Member

### **Welcome to our new Board member**

Ann Holder is a Medical Device Executive with a rich background in sales, marketing, finance and operations. Ann began her career in the US Army after graduating with a Bachelor of Science Degree in engineering from the United States Military Academy at West Point. As a disruptive change leader, she has developed and implemented new business models, creating new paradigms for patient care through medical technology, and building/motivating teams to deliver change aligning with the evolving healthcare system. Ann is currently the CEO & Founder of Marani, a healthcare technology start-up focused on commercializing innovative, wearable, digital products aimed at empowering women to understand their health and improve fetal and maternal outcomes, in collaboration with the Mayo Clinic. She also is the CEO of B2H, a Service Disabled Veteran Owned Small Business (SDVOSB) focused on providing medical supplies and technology to the VA and DoD hospitals and clinics. We are proud to welcome her to our team!

#### **1. "Tell us a bit about yourself please."**

"My family is the center of my world. I married my college sweetheart, and we have 4 children. My husband and I met at West Point and our 2 older children graduated from West Point and our 3rd received an ROTC scholarship and is currently an Army nurse. Our youngest is a freshman in college and playing basketball at the University

of Colorado, Boulder. After my time in the military, I eventually ended up in healthcare where I spent several years at Medtronic and a smaller medtech company prior to joining Mayo as an entrepreneur in residence to develop and bring novel fetal monitoring technology to the market."

#### **4. "Where did the idea for Marani come from and how has it grown?"**

"The technology for Marani was an idea that came from physicians and engineers at Mayo who wanted to significantly advance technology used for fetal monitoring, and truly bring it into the current century. I was asked to step in and help develop the technology and spin the company out of Mayo. We currently have developed not only the device, but also built a platform for managing and monitoring data collection for prenatal and postpartum care in the home. Due to COVID, obstetrics services are more open to remote care and monitoring patients who lack access to care in both urban and rural settings"

#### **5. "Any advice for Veterans?"**

"My advice for Veterans is to seriously consider a career in healthcare. Those of us who have served in the military understand service and I feel that working in healthcare is a continuation of that service. It is incredibly fulfilling!"

#### **6. "How do you define success?"**

"I define success as striving to achieve a goal and having the feeling of fulfillment when you know you've done your best."

#### **7. "Why are you excited about joining MedTechVets?"**

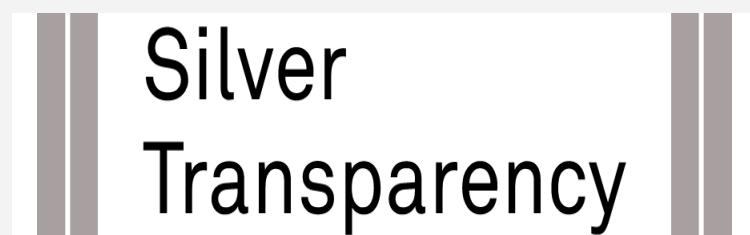
"I am truly excited about helping veterans transition into healthcare where their talents and skills can flourish. My hope is that with the relationships I have in the industry, I can help make connections with companies who can benefit from hiring veterans and can further grow the MedTech platform and outreach."

# PRESS

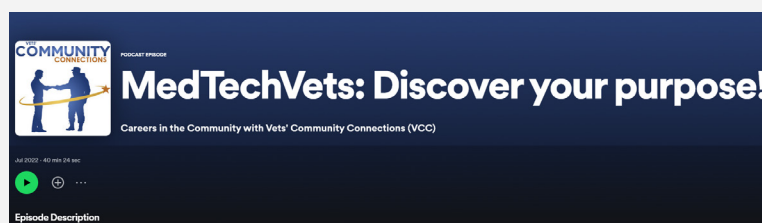
## 2022 GREAT NONPROFIT AWARD



## 2022 SILVER TRANSPARENCY BADGE GUIDESTAR

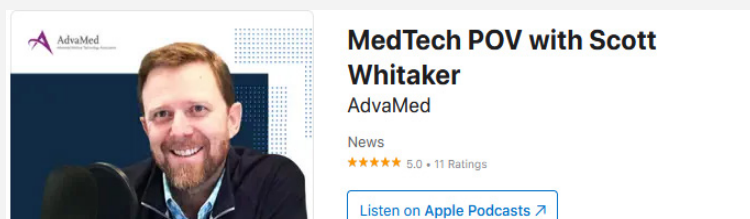


## VETS COMMUNITY CONNECTIONS PODCAST



## MEDTECH POV PODCAST

with **Derek Herrera** and  
**Scott Whitaker**





## ELITEMEET EVENTS

**Elite Meet events demonstrate the power of our network and ignite relationships that are mutually beneficial.**

Signature Elite Meet conferences host 40 Elite Meet Veterans and over 200 corporate

## RUTGERS



December 13, 2021 ·

MedTechVets Academy Winter 2022  
January 4, 2022

Register here - [https://docs.google.com/.../1FAIpQLSeLCsQG9\\_hJmkUIDL.../viewform](https://docs.google.com/.../1FAIpQLSeLCsQG9_hJmkUIDL.../viewform)

"MedTechVets Academy is aimed at providing real tools and techniques to equip today's transitioning military Veteran with the needed skills and knowledge to secure a meaningful career in the medical device and technology industry. We will cover key aspects of the career search including an overview of the medical device industry, identifying the right career target, best practices for crafting a winning digital

## THE PULSE PENSACOLA

**MedTechVets Appoints Patrice Sutherland, Ent  
Executive Director At Integra LifeSciences, As  
Board Chairperson**

PULSE STAFF · OCTOBER 27, 2022

[BUSINESS](#) [NEWS](#) [PENSACOLA](#)

## ILLUMINA

### Veterans Find New Rewards at Illumina

How two US Navy retirees transitioned into  
the private sector—and discovered

meaningful work in the life sciences

## JOHNSON & JOHNSON

**A**dvancing health breakthroughs with Johnson & Johnson is a natural world-changing mission. You'll define your own path in an environment where your **values**, be directly supported by a community of like-minded peers through our **winning employee resource group for the military-connected community** and a network built during your military career to help us change the future of health for humanity.

Considering joining us on the front lines of impact? Check out all of the **job opportunities** at Johnson & Johnson right now—starting with the following four pathways specifically for transitioning military veterans.

# DONORS

## 2022 Partners


**THANK YOU 2022  
MEDTECHVETS SPONSORS**

<b>Michael &amp; Renee MINOGUE FOUNDATION</b>		<b>PLATINUM</b>
   	<b>GOLD</b>	
   		<b>SILVER</b>
<b>Goldman Sachs</b>	<b>BRONZE</b>	

## Historical Partners


**LIFETIME CORPORATE SPONSORS**  
 PROUDLY DONATING SINCE 2014!

<b>DIAMOND</b> \$200K+	<b>Michael &amp; Renee MINOGUE FOUNDATION</b>	
<b>PLATINUM</b> \$100K-\$200K	  	
<b>GOLD</b> \$50K-\$100K	     	
<b>SILVER</b> \$25K-\$50K	      	
<b>BRONZE</b> \$10K-\$25K	              	



# CLOSING STATEMENTS

Thank you to everyone who has been a part of our program this past year. It has been inspiring to watch the community come together and assist transitioning service members and veterans looking to enter the Medical Technology industry. Not only is it giving back to those that served, but changing lives and shaping the next round of leaders. Your support assists our mission and means we can pave a way for Veterans to find true purpose after their service while building a bridge between Veterans and employers to empower both. In 2022, we've been able to quadruple the amount of Veterans served since the Academy was first enacted, all because of an extremely supportive community! From our sponsors, mentors, fellows, to community; thank you from the bottom of our hearts.



**Amy Reiter,**  
Director of Operations



